

# How to Start, Fund and Operate an In-house Academic Venture Fund and Incubator Seminar and Reception

Seminar covering Academic Venture Funds; Technology Incubators; and The Administration, Faculty and Student Perspective

March 1<sup>st</sup>, 2013,  
Institute of Texan Cultures (ITC)  
801 E. Cesar E. Chaves Boulevard  
San Antonio, Texas 78201-3209

Sponsored by:

J. P. Morgan  
University of Texas System | UT Horizon Fund  
University of Texas at San Antonio | Center for Innovation and Technology Entrepreneurship  
University of Texas Health Science Center at San Antonio | South Texas Technology Management



Institute for Texan Cultures



Institute for Texan Cultures – Exhibit Hall



The University of Texas at San Antonio™



CENTER FOR INNOVATION AND TECHNOLOGY ENTREPRENEURSHIP



J.P.Morgan

## Lunch | Noon -1pm | Connally Room, ITC

11:45 am	<b>Doors open; Attendee arrival</b>
12:15 pm	<b>Lunch served</b>
12:45 pm	<b>Welcome ~ Opening remarks from the organizers &amp; sponsors</b> <b>Bryan Allinson</b> , Executive Director of the University of Texas System, Executive Director of the UT Horizon Fund ( <i>sponsor &amp; organizer</i> ) <b>Cory Hallam</b> , Chief Commercialization Officer of the University of Texas at San Antonio ( <i>sponsor &amp; organizer</i> ) <b>Arjun Sanga</b> , Assistant VP Technology Transfer, UTHSC at San Antonio; Executive Director, South Texas Technology Management ( <i>sponsor</i> )
12:50 pm – 1:25 pm	<b>Lunch Keynote ~ Financial “State of the Union” for Academia</b> Investing in academic institutions and spin-offs – covering universities, health systems, technologies and startups <b>Diana Hoadley</b> , Managing Director and Head of the Higher Education / Non-Profit Group, JP Morgan Securities LLC <b>Laura Powell</b> , Executive Director, JP Morgan Securities LLC

## Seminar | 1:15pm -5pm | Connally Room, ITC

1:30 pm – 2:40 pm	<b>How to start, fund and operate an academic venture fund</b> Organizer: <b>Bryan Allinson</b> , Executive Director, UT Horizon Fund, UT System <b>Wei Chen</b> , Senior Business Development Analyst, UT Horizon Fund, UT System <i>Universities are increasingly including startup companies as part of their strategic objectives related to technology commercialization. Progressive universities are forming or partnering with strategic venture funds. They are also working closely with entrepreneur talent networks. The panel explores successful models of academic venture funds, including how to start, fund and operate them.</i>
	Moderator: <b>Arjun Sanga</b> , Assistant VP Technology Transfer, UTHSC at San Antonio; Executive Director, South Texas Technology Management Panelists: <b>Bryan Allinson</b> , Executive Director, UT Horizon Fund, UT System <b>John Banta</b> , CEO and Managing Director, Illinois Ventures <b>Bruce Barshop</b> , President, Barshop Ventures <b>Robert Creeden</b> , Executive Director, Blackstone Entrepreneurs Network; former Founder and Managing Partner of Partners Innovation Fund
2:40 pm - 2:45 pm	Break

<p><b>2:45 pm - 3:55 pm</b></p>	<p><b>How to start, fund and operate a university or community incubator</b></p> <p>Organizer:</p> <p><b>Cindy WalkerPeach</b>, Director, Austin Technology Incubator</p> <p><i>The financial and product introduction success of university-based life sciences startup companies can be directly correlated to access to incubation services. Incubation services and incubator models are numerous and varied by university and/or local entrepreneurial community. The panel will explore various successful incubation models to support early life sciences companies.</i></p>
<p><b>3:55 pm – 4:00 pm</b></p>	<p>Moderator:</p> <p><b>Cindy WalkerPeach</b>, Director, Austin Technology Incubator, UT Austin</p> <p>Panelists:</p> <p><b>Isaac Barchas</b>, Director, Austin Technology Incubator, UT Austin</p> <p><b>Tim Bour</b>, Executive Director, Innovation Center of the Rockies</p> <p><b>Patti Breedlove</b>, Associate Director, Sid Martin Biotechnology Incubator, University of Florida</p> <p><b>Stephen Frayser</b>, Executive Director, STAR Park, Texas State University</p>
<p><b>4:00 pm – 5:00 pm</b></p>	<p><b>The faculty, student and administration Perspective on commercialization, funds and incubators</b></p> <p>Organizer:</p> <p><b>Cory Hallam</b>, Chief Commercialization Officer, University of Texas at San Antonio</p> <p><b>Jacqueline Michel</b>, Director of Technology Commercialization, University of Texas at San Antonio</p> <p><i>Universities involved in accelerating technology innovation and commercialization are tackling the issues surrounding faculty involvement in the process. Traditionalists view the faculty researchers as a precursor to the process, while transformative universities are viewing the commercialization activities as integral to faculty tenure and promotion. The panel will explore the roles and responsibilities of faculty and students in this emerging entrepreneurial ecosystem.</i></p> <p>Moderator:</p> <p><b>Cory Hallam</b>, Chief Commercialization Officer, UT San Antonio</p> <p>Panelists:</p> <p><b>Mauli Agrawal</b>, Dean and Peter Flawn Professor, UT San Antonio</p> <p><b>Joseph Salamone</b>, Chief Scientific Officer, Rochal Industries</p> <p><b>Daniel Mendez</b>, CTO/Founder, Invictus Medical</p> <p><b>Tom Muir</b>, Director, VDC, UT Dallas</p>

5:00 pm – 5:10 pm	<b>Closing ~ Remarks from the organizers</b> Bryan Allinson & Cory Hallam <b><i>A special thank you to JPMorgan for keynote sponsorship!</i></b> <i>Thank you to UT System and the UT Horizon Fund, UT San Antonio and the Center for Innovation and Technology Entrepreneurship, and UT Health Science Center at San Antonio and South Texas Technology Management for your support!</i>
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Reception   5:30pm – 7:30pm   Museum Exhibit Hall, ITC	
5:30pm- 7:30pm	<b>Reception</b> Reception - Hors d'oeuvre and featuring Texas spirits and beers in the Institute for Texas Cultures exhibit hall

## **Speaker, Moderator, and Panelist Biographies**

**Mauli Agrawal**, Dean and Peter Flawn Professor, UT San Antonio

During his professional career, Dr. Agrawal has been the recipient of several honors and awards, and has authored more than 300 scientific publications and 18 patents. He was inducted as a Fellow of Biomaterials Science and Engineering (FBSE) by the International Union of Societies for Biomaterials Science and Engineering (IUSBSE) in 2008. He is also a Fellow of the American Institute for Medical and Biological Engineering and was elected the 2006 President of the Society for Biomaterials (SFB) – a worldwide organization. In 2013 he was awarded the Service Award by SFB.

Many of Dr. Agrawal's patents have been licensed to commercial entities. His bioengineering research group has been responsible for the launching of three companies in San Antonio. In 2007, he was awarded the Chancellor's Entrepreneurship and Innovation Award from the University of Texas System, and the Healthcare Hero Award for biomedical research by the San Antonio Business Journal. He is the 2010 recipient of the Julio Palmaz award for Innovation in Healthcare. He was appointed by Governor Rick Perry to serve (2008-2011) on the Advisory Board for the Texas Emerging Technology Fund (ETF). The \$200 million ETF invests in start-up technology companies.

**Bryan Allinson**, Executive Director, UT Horizon Fund, UT System

As Executive Director of UT System Office of Technology Commercialization, Mr. Allinson serves as the technology commercialization principal at the UT System under Barry Burgdorf, Vice Chancellor and General Counsel. He directs access to resources, including capital and shared services, and other important resources necessary for commercialization of technology. He also helps identify critical pathways for thematic partnering through collaborative activities. Under the direction of Vice Chancellor Burgdorf, he is the technology commercialization liaison to UT System Board of Regents. He organizes UT System reports to state and national commercialization and economic development agencies, including the Texas Emerging Technology Fund (TETF). He is a member of the Association of University Technology Managers (AUTM) licensing survey committee.

As Executive Director of UT Horizon Fund, Mr. Allinson leads due diligence review and requirements for investment by UT System into UT startup companies. Capitalized in 2011 with a \$10 million investment and recapitalized in 2013 with an additional \$12.5 million, the UT Horizon Fund serves as the strategic

venture fund to act as catalyst for commercialization. Focus is placed on strategic thematic strengths of UT institutions including intellectual property, research assets and multi-institutional partnering. Since starting the UT Horizon Fund in 2012, the UT Horizon Fund has made seven investments ranging from seed investments to late stage, from a broad class of industry sectors including pharmaceutical, medical device, nanotechnology, communications and web media.

Prior to his position at UT System, he served as Director of Technology Transfer at Ohio University, helping to monetize royalty revenue of SOMAVERT®, pharmaceutical product marketed by Pfizer, a deal valued at \$52 million. He previously served as Director of Geisinger Ventures, a for-profit division of the Geisinger Health System, one of the largest physician clinics in the world and a leader in electronic medical records innovation, where he founded the technology commercialization office. Prior to that, he served as a H. J. Heinz Technology Commercialization Fellow at Carnegie Mellon University. He was previously part of critical growth of several startup companies including where he co-authored a biotechnology patent utilized in a class of products to detect and detoxify chemical and biological warfare agents in areas such as Pakistan, Afghanistan and Iraq.

**John Banta, CEO and Managing Director, Illinois Ventures**

John Banta serves as the CEO & Managing Director of IllinoisVENTURES, LLC, and the Managing Partner for the Illinois Emerging Technologies Funds managed by the firm. John is the former President and COO of DigitalWork, Inc., a Draper Fisher Jurvetson, TL Ventures and Dell Ventures portfolio company, having also served as its Senior Vice President of Corporate and Business Development. Prior to DigitalWork, John served as Vice President of Corporate Services for UBS, and as a member of the Board of Directors of the Investment Management Consultant's Association. John works with a wide variety of portfolio companies, with an emphasis on clean technologies including renewable fuels and chemicals, water, and agriculture. He serves as a Director on behalf of numerous portfolio businesses, as well as the Board of Directors of the Illinois Venture Capital Association and the iBio Institute, and the Advisory Boards of the Midwest Governor's Association, the Argonne Venture Accelerator Consortium, the Chicago Energy Trust and the Initiative for Sustainability and Energy at Northwestern. John earned an MBA in finance and statistics with high honors from the University of Chicago Graduate School of Business where he has been a frequent guest lecturer, and a bachelor's degree in finance from the University of Illinois College of Commerce

**Isaac Barchas, Director, Austin Technology Incubator, UT Austin**

Isaac Barchas leads the Austin Technology Incubator. A program of the IC2 Institute of UT-Austin, ATI works with early-stage technology companies, helping them attract funding and talent and drive growth. ATI's history dates back to 1989. Over the past 3 years alone, ATI has worked with more than 50 companies, helping them raise over \$70 million in investor capital. Over that same period, ATI alumni companies have realized \$300 million in exit value. ATI's Clean Energy Incubator is one of the longest-established clean technology business building programs in the nation. Before joining UT-Austin, Isaac was a consultant with McKinsey & Company. When he left McKinsey, he was a member of the leadership groups of the Global Organization Practice and the North American Healthcare Practice. Isaac serves on the boards of the Pecan Street Project, the Austin Technology Council, and the CleanTX Foundation. He has appeared widely in media, including the Wall Street Journal and the Austin American Statesman. He holds an AB from Stanford and an MA and JD from The University of Chicago.

**Bruce Barshop, President, Barshop Ventures**

Bruce Barshop is President and a Director of San Antonio, Texas-based Barshop Ventures, LLC, a diversified venture capital investment and portfolio investment management firm. Barshop is also a Director of Barshop & Oles Company, Inc., a commercial real estate development and management

company. From 1977 through 1997, Barshop was actively engaged in the practice of law. From 1984 through 1989, he acted as a Director and General Counsel of Laredo National Bancshares, Inc. and The Laredo National Bank, then Texas' largest independent bank with assets in excess of \$1 billion, and activities in both the U.S. and Mexico.

Barshop formerly served as Chairman of the San Antonio Technology Accelerator Initiative (now Startech), and currently serves on its Executive Committee. He is also on the Board of the Texas Research and Technology Foundation, where he is Vice Chairman of the Technology Enterprise Committee. He is a director and serves on the investment committee of the Texas Technology Development Center. Barshop has also been a member of the Advisory Council of the University of Texas at San Antonio College of Engineering, has served on the Board of the Texas Life Science Center for Innovation and Commercialization, and currently sits on the Advisory Board of the University of Texas System's Horizon Fund. Barshop is a member of the Development Board of the Institute of Texan Cultures, and he was also recently appointed to the Board of Revive Alameda, the foundation for redevelopment of the historic Alameda Theater in San Antonio, Texas.

Barshop is a graduate of Princeton University (A.B., magna cum laude in Psychology, 1974) and the University of Texas School of Law (J.D. with high honors, 1977), and has studied at the London School of Economics.

**Tim Bour**, Executive Director, Innovation Center of the Rockies

Tim Bour has been the Executive Director of the Innovation Center of the Rockies (formerly the Boulder Innovation Center) since August of 2007. Since that time Tim has established the ICR as a commercialization partner for the University of Colorado, Colorado School of Mines, Colorado State University and the University of Denver. Tim has met with over 125 university research teams and facilitated the formation of 10 new startups based on university IP. As founder and CEO of Cielo Communications from 1997 to 2001, Tim secured over \$45 million in venture capital while overseeing the development of the first gigabit optical transceiver used by Cisco Systems. Previously, Tim spent thirteen years at Hewlett Packard where he worked as worldwide marketing manager for the fiber optics components business. Tim was an Ernst and Young Finalist "Entrepreneur of the Year" in the Rocky Mountain Region in June 1999. He received a Bachelor of Science in Chemical Engineering (magna cum laude) from the University of Cincinnati and an MBA from Ohio State University.

**Patti Breedlove**, Associate Director, Sid Martin Biotechnology Incubator, University of Florida

Patti Breedlove is Associate Director of the University of Florida's pioneering Sid Martin Biotechnology Incubator program. Sid Martin companies have attracted over three quarters of a billion dollars in investment, grants, contracts, and M&A activity. The program's lab/office complex features 22 wet labs, \$1 million of shared equipment, small and large animal facilities, fermentation facilities, and climate controlled greenhouses. Breedlove also led development of the Florida BioDatabase ([www.floridabiodatabase.com](http://www.floridabiodatabase.com)) an online searchable database of all Florida bioscience companies.

**Wei Chen**, Senior Business Development Analyst, University of Texas System and the UT Horizon Fund

Wei Chen serves as a Senior Business Development Analyst for the Office of Technology Commercialization. Her role is to facilitate the technology commercialization process at UT institutions, assist access to capital and business talent, promote entrepreneurship, support strategic partnering and develop marketing initiatives. Prior to joining UT System, she was Business Development Specialist at the Technology Commercialization Office at the City University of New York, where she was responsible for the internal and external marketing for 23 campuses. Meanwhile, she served as Vice President for New York Pacific Capital, a private equity fund focused on emerging growth market. Prior to that, she

was one of the founding members of Yuxun Electronics, which is now a regional leader in China. Wei holds a Ph.D. in Biophysics and M.S. in Physics from Indiana University.

**Robert Creeden**, Executive Director, Blackstone Entrepreneurs Network

Bob Creeden is Executive Director of the Blackstone Entrepreneurs Network. Blackstone Entrepreneurs Network was launched with a gift from The Blackstone Charitable Foundation in 2011. The Network draws from a regional pool of veteran entrepreneurs (EIRs) who help identify marketable innovations out of area universities and regional startups with the greatest potential to become high-growth companies. EIRs work as a team to mentor these local entrepreneurs in company-building, make connections to their network of experts and funders, and provide access to the broader Blackstone Entrepreneurs Network. This greater network includes sector experts, venture coaches, angel investors and administrative and marketing support.

Mr. Creeden is Founder and former Managing Partner for the Partners Innovation Fund (PIF), at Partners Healthcare in Boston. In addition to more than 30 years of experience in commercializing new technologies, both as an entrepreneur and investor, Bob has more than 20 years of experience as an early stage venture capitalist in the Boston area. He served as Vice President of the Massachusetts Technology Development Corporation, an early stage venture firm that funds technology-based companies in Massachusetts, and then as General Partner at Egan-Managed Capital, a \$150 million dollar Boston-based venture fund. In 2005 his effort to establish and implement the Partners Innovation Fund at Partners HealthCare was the culmination of his success as an entrepreneur, venture capitalist, and executive. Earlier in his career, Bob gained strategic operating expertise as a COO/CFO with start-up ventures.

In his career, Bob has reviewed more than 2,500 business plans and invested in more than 40 companies. His portfolio has included companies developing leading-edge technologies in software, telecommunications, life sciences, semiconductors, medical devices, manufacturing and advanced materials. He has extensive experience in putting together syndicates of investors, corporations and third parties to fund technology companies through investment, partnership, and joint development and research agreements.

**Stephen Frayser**, Executive Director, STAR Park, Texas State University

Steve is the first Executive Director of Texas State University's Science Technology Advanced Research (STAR) Park and technology business incubator/collaborative space. As Executive Director he is responsible for leading efforts to foster creation and growth of technology focused firms, increased commercialization of discoveries and greater interaction between the University and firms or organizations engaged in applied research.

Steve brings over 35 years of experience in economic development and successful efforts to spur the innovation economy. Prior to joining Texas State University in November, 2012, Steve was the President of the University of Nebraska Technology Park. During his 9 years as President 2,400 jobs were created or retained, more than 300,000 sq. ft. of new facilities constructed and more than \$68 million in private sector capital investments made.

Steve has also served as the Interim Director of Technology Transfer for the University of Nebraska - Lincoln, Economic Development Director for the City of Lincoln and Deputy Director of the Nebraska Department of Economic Development.

Frayser earned his MBA from the University of Nebraska- Omaha and his Bachelor's degree in political science – Public Administration from Colorado State University. Steve is active in the Association of University Research Parks, Texas Association of Research Parks and Incubators and the I-35 Texas BioCorridor Alliance.

In his spare time Steve likes to travel, read, attend sporting events and spend time with family.

**Cory Hallam**, Chief Commercialization Officer, UT San Antonio

Cory Hallam is the director of the Center for Innovation and Technology Entrepreneurship (CITE), a faculty member of the Colleges of Business and Engineering, and is chief commercialization officer of UTSA's Office of Commercialization and Innovation. He holds a Ph.D. in technology management and policy, a MS in technology and policy, and an M. Eng in aeronautics and astronautics from the Massachusetts Institute of Technology. While at MIT he headed the design and development of the Aero/Astro Learning Laboratory. He has worked as an aerospace and telecommunications engineer, program manager on manned and unmanned aircraft programs and in lean enterprise transformation with small, medium and large companies. Current research efforts focus on technology entrepreneurship and commercialization, entrepreneurial intent, technology commercialization policy, lean enterprise transformation and renewable energy technology policy.

As an emerging Tier 1 institution, UTSA has generated a list of firsts under the leadership of Dr. Hallam, including the first technology licenses, faculty start-ups, student patent filings, student start-ups, on campus incubation of start-ups and partner companies and a Commercialization Council that bridges the gap between university research and the broader technology commercialization community in San Antonio.

By adopting best practices from around the country, UTSA has moved rapidly into the realm of entrepreneurship education, research and the practice of technology commercialization, including the bi-annual student \$100K venture competition that links seniors in engineering and business to pitch new technologies to investors. He has also received entrepreneurship grants from the NCIIA and SBA, conducts international research on entrepreneurial intent and ecosystem development and was awarded the Richard S. Howe Outstanding Service to Undergraduates Teaching Award.

**Diana Hoadley**, Managing Director and Head of the Higher Education/Non-Profit Group, J.P. Morgan Securities LLC

Diana Hoadley, Managing Director and Head of Higher Education/Non-Profit Group, has over 25 years of higher education/healthcare and non-profit investment banking experience. Ms. Hoadley has been involved in over \$50 billion of tax-exempt and taxable financings, derivative and investment products, loan pools, leases, mergers, acquisitions, and divestitures for institutions ranging from private colleges and public universities to research institutes, cultural institutions, and foundations. Ms. Hoadley's banking practice is focused on asset liability management, capital raising, debt restructuring, academic medical centers, credit analysis and rating agency strategy.

Ms. Hoadley is a founding Board Member of The Women in Public Finance – Northeast Chapter; United Cerebral Palsy of New York City – Women Who Care Board Member; a Regional Chair for Princeton University Annual Giving; and a member of the J.P. Morgan Investment Banking Women's Network. Ms. Hoadley received an AB in psychology (Certificate of Science in Human Affairs) from Princeton University and an MBA in finance from New York University.

**Daniel Mendez**, student and entrepreneur

Daniel Mendez is an MBA student of the University of Texas at San Antonio where he previously received a bachelor's degree in engineering. As an undergraduate student, he invented the "Aqua Bonnet", a gel-like helmet that helps prevent skull deformations in premature babies. His company, Invictus, has licensed the technology from UTSA and focuses on helping the more than one million premature infants who are born and run the risk of having cranial deformations. Mr. Mendez has raised over \$100,000 in venture funding.

**Jacqueline Michel, Director of Technology Transfer, University of Texas at San Antonio**

Jacqueline Michel is Director of Technology Transfer at the University of Texas at San Antonio, having joined UTSA in November 2012. Previously she was Director of Innovation and Intellectual Property at the University of Texas at Pan American where she helped secure a number of technology transfer transactions including Fiberio, an innovator in nanotechnology for use in textiles, medical devices and energy industries. Prior to that she held various positions in intellectual property in firms such as Monsanto and G. D. Searle, and was responsible for the creation of a R&D partnering, strategic planning and portfolio decision making.

**Tom Muir, Director, Venture Development Center, UT Dallas**

Thomas L. Muir is the Director of the Venture Development Center at UT Dallas. Mr. Muir holds a Bachelor of Science in Accounting from the University of Utah, and an MBA from Texas Woman's University. He worked for over 20 years as Treasurer and Controller of United Television, Inc., a publicly traded television broadcasting company, with annual revenue of \$325 million. In that role Mr. Muir, managed an investment portfolio worth over \$250 million, tightened internal and operating controls, developed forecasting systems for revenue, cash flow, and earnings, managed internal and external financial reporting, including SEC filings, managed employee benefits, and prepared all corporate tax returns.

He negotiated a \$75 million revolving credit facility, and co-led a \$60 million public subordinated debt offering. Mr. Muir performed due diligence and implementation of financial systems for acquisitions and mergers ranging from \$23 million to \$5.3 billion. For the past 10 years, Mr. Muir has held various financial positions, including CFO, in a variety of industries, including healthcare insurance, distribution, food service, mortgage banking, real estate development, and public accounting. As an entrepreneur at heart, Mr. Muir enjoys managing the Venture Development Center and nurturing the commercialization of new technologies developed at UT Dallas.

**Laura Powell, Executive Director, J.P. Morgan Securities, LLC**

Laura Powell, Executive Director in J.P. Morgan's Higher Education/Non-Profit Group, has more than 13 years of investment banking experience, with a particular focus on higher education and non-profit issuers. Ms. Powell has executed more than \$15 billion in tax-exempt and taxable financings for a wide range of clients, including private colleges, public universities, cultural institutions, and foundations. Her higher education and non-profit experience also includes research and management positions with Espiritu Santo University in Ecuador, the University of Texas at Austin, the Fulbright Scholars Program and the Brookings Institution/The World Bank.

Ms. Powell received a B.A. in the Political Economy of Development from Stanford University, an M.S. in Community and Regional Planning from the University of Texas at Austin and an M.B.A. in Finance from Columbia University. She is a Board Member of the San Antonio Parks Foundation.

**Joseph Salamone, Chief Scientific Officer, Rochal Industries**

Joseph C. Salamone's, PhD, life has encompassed academia, industry, and entrepreneurial activities. In academia, he was Dean of Science at the University of Massachusetts, Lowell, and currently he is Professor Emeritus. In industry he was Vice President of Research at Bausch & Lomb. In entrepreneurship, he has been involved in inventing and commercializing ophthalmic and wound care biomaterials.

He is a member of the National Academy of Engineering and The Academy of Medicine, Engineering and Science of Texas. He has been awarded the Clemson Award for Applied Research from the Society for Biomaterials, and the American Chemical Society Award for Industrial Chemistry. He is a fellow of the American Institute of Medical & Biological Engineers, a fellow of Biomaterials Science & Engineering, a

fellow of the American Chemical Society and of the ACS Polymer Division. He is a former chair of the ACS Division of Polymer Chemistry and a past president of the Pacific Polymer Federation.

Currently, he is Chief Scientific Officer of Rochal Industries, San Antonio, TX and Adjunct Professor of BME at UTSA.

**Arjun Sanga**, Assistant VP Technology Transfer, UTHSC at San Antonio; Executive Director, South Texas Technology Management

Arjun Sanga, J.D. is Assistant Vice President for Technology Transfer at the UT Health Science Center San Antonio (UTHSCSA) and the Executive Director of STTM, a University of Texas regional technology transfer office managed by UTHSCSA. STTM provides technology development and management services to UTHSCSA, UT Brownsville, and Texas State University, San Marcos. Prior to joining STTM, Sanga was Associate Vice Chancellor for research and technology transfer at The University of Texas System from 2005-2010. Sanga also served as corporate counsel for the University of Kansas Center for Research, prior to working for UT System. Sanga is an executive committee member of the Commission on Competitiveness, Innovation, and Economic Prosperity (CICEP) of the Association of Public and Land Grant Universities and co-chairs CICEP's Metrics Implementation Committee. He also has an active role in the Association of University Technology Managers (AUTM) as a current member of the Central Region Planning Committee and as a past assistant vice president for metrics and surveys and editor of the association's annual licensing surveys. Sanga is the site chair for the 2014 AUTM Central Region Meeting that will be held in San Antonio. Sanga earned his Juris Doctor of law from the University of Missouri-Kansas City after a Bachelor of Arts in mathematics from the University of Washington, with an emphasis in chemistry and computer science. Sanga is a registered patent attorney and a member of the Texas, Kansas, and Missouri bars.

**Cindy WalkerPeach**, Director, Austin Technology Incubator, UT Austin

Director, Austin Technology Incubator - Health and BioSciences Dr. WalkerPeach joined the Austin Technology Incubator in early 2010 as lead advisor for health and biosciences startups. She is responsible for a pipeline of healthcare-focused life sciences companies and providing business mentoring to technology-focused entrepreneurs. She brings more than 20 years of experience in the biotechnology sector as a member of the founding teams of Ambion Diagnostics and Asuragen. Her expertise areas include molecular diagnostics, medical device product development and commercialization, corporate development and strategic partnering, technology licensing and nucleic acid-based technologies in oncology, infectious disease and genetics.

Dr. WalkerPeach holds a BS in Chemistry from Creighton University. She was awarded the PhD in Chemistry and Molecular Biology from New Mexico State University and completed a Post-Doctoral Fellowship at Monsanto Company, both focusing on understanding disease pathways and management strategies.



City / Riverwalk Map



Aerial Map

